FOOD RESCUE HERO™

2024

Food Recovery Trends



## A few reminders:

**Drop your questions in the Q&A as we** go!

Yes, this is being

recorded!

A recording of this presentation will be emailed within the next few days.

### Links provided at the end of the

- webinar: Request a follow-up meeting
- → Next webinar



# TREND #1 Assessing Efforts to Reduce Food Waste



### **Taking stock of progress**







https://refed.org/articles/approaching-2025-checking-in-on-global-food-waste-reduction-efforts/



CLIMATE

# These states tried, and failed, to cut food waste. One succeeded.

Researchers studied the effect of five laws requiring supermarkets and restaurants to reduce waste, part of a broader effort to keep food out of landfills, where it contributes to climate change.







from research organizations

New study reveals food waste bans ineffective in reducing landfill waste, except in Massachusetts

Researchers call for reassessment of current policies, most of which have little to no effect, contrary to policymakers' expectations

Date: September 12, 2024



Of the first five US states with food waste bans,

Massachusetts alone has reduced landfill waste

# How did Massachusetts make inroads?

The state created statewide infrastructure for compost.



# Focus on Household Food Waste



#### **Focus on Households**

#### **Education**

- → National Strategy on Food Loss and Waste
- State focus on consumer education

#### **Academic Research**

- → Existing studies (ReFed, Waste Expo)
- → New funding

#### **Products**





# TREND #3 Charitable Giving



Q3 2023



**DONORS** 

**-7.6%** (+/- 3.5%)

YOY change

Q3 2024



**DONORS** 

-3.9%

(+/- 2.0%)

YOY change



**DOLLARS** 

-1.1%

(+/- 3.0%)

YOY change



RETENTION

-1.3%

(+/-0.5%)

YOY change



**DOLLARS** 

+3.7%

(+/-2.0%)

YOY change



RETENTION

-4.5%

(+/-0.5%)

YOY change



# TREND #4 The End of ARPA & SLFRF



### **Post-Pandemic**



# Child care provide. ... funding, proposed DHS rule changes

### Daily Reporter

SPORTS ~

**OBITUARIES** 

CLASSIFIEDS ~

CONTACT US ~

SUBSCRIBE

E-EDITION ~

Home > Local News > ARPA funds to be allocated by end of year; what's next?

ARPA funds to be allocated by end of year; what's next?

By Cori Johman - November 29, 2024

funding expires. Millions could lose child care, experts say.



### **Post-pandemic**

The American Rescue Plan Act (ARPA) is a \$1.9 trillion relief bill signed into law in March 2021 that provided a lifeline for local governments through its State and Local Fiscal Recovery Funds (SLFRF) program, which awarded every municipality a portion of \$65.1 billion in funding. The funds are intended to help governments respond to and recover from the COVID-19 pandemic.

With five months left until the December 31, 2024 obligation deadline, local governments must obligate funding now or return the funds.

**AUSTIN** 

End of ARPA funding could have trickle-down effect on Austin's homelessness response

ARPA funds to be allocated by end of year; what's next?

y Cori Jobman - November 29, 2024

**⊙** 4 **■** 0

MONEYWATCH

"Child care cliff" is days away as fed funding expires. Millions could lose child care, experts say.



# TREND #5 Change in Federal Landscape



NATIONAL STRATEGY FOR REDUCING FOOD LOSS AND WASTE AND RECYCLING **ORGANICS** 

**JUNE 2024** 



# Looking ahead to 202



## **Changing Federal Landscape**

# 'A wrecking ball': experts warn Trump's win sets back global climate action









## **Changing Federal Landscape**

#### **First Trump Administration**

- Continued support of U.S. Food Loss and Waste 2030 Champions
- 2018 Winning on Food Waste Initiative
- 2020 Renewed interagency WFWI

Wait and see — Focus on the states



# Focus on Infrastructure



#### **Threats**

- Failure of waste bans
- Misunderstanding how to scale
- Investment into the wrong things

#### **Opportunity**

- Growth of industry expertise
- Invest in food recovery



# Industry Focus



### **Focus on Households**

#### **Threats**

- Big & Sexy (shift in focus)
- Could mean drop in funding
- (NOT doing this is also a threat)

#### **Opportunity**

 We as an industry should look at how we can or are part of that already



# Funding



## Post-pandemic / decrease in funding

#### **Threats**

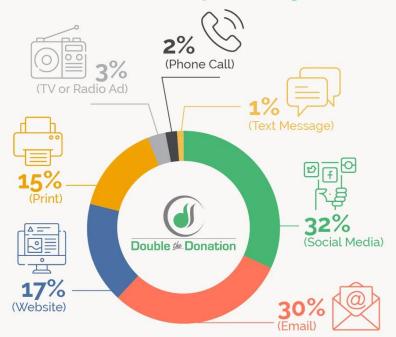
- Loss of federal funding opportunities
- Decrease in giving

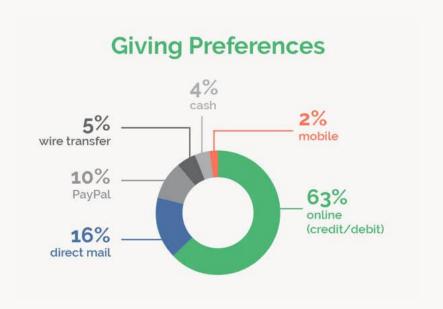
#### **Opportunity**

- Earned revenue
- Individual giving
- Corporate giving
- Make the case better



#### Donors are most inspired to give via:









57%
of recurring
donations
start on
New Year's Eve.



ONLY

of nonprofits prompt donors to make a recurring gift during the donation process.



57%
of donors are
enrolled in a
recurring giving
program.



94% of recurring donors prefer to give monthly

Source: Nonprofit Tech for Good, and Double the Donation



# **Next webinar**

Thursday, January 16th 2pm ET / 11am PT

📌 FOOD RESCUE HERO"

# **Building Bridges: Strengthening Food Donor Relationships for Maximum Impact**

JANUARY 16 | 2PM ET





## Making greater impact, together.









FoodRescueHero.org